

# H1/Q2 2024 Earnings Presentation

Romgaz Group Overview

https://www.romgaz.ro/en/summary-results-and-presentations-investors

August 14, 2024



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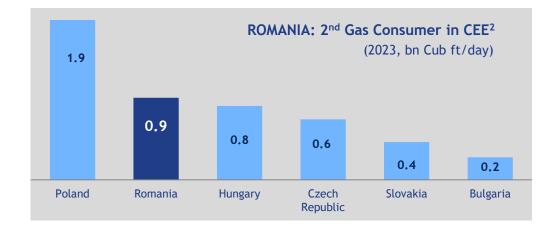
All figures included in this presentation are rounded ("round to nearest" method).

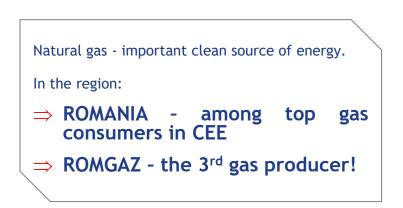
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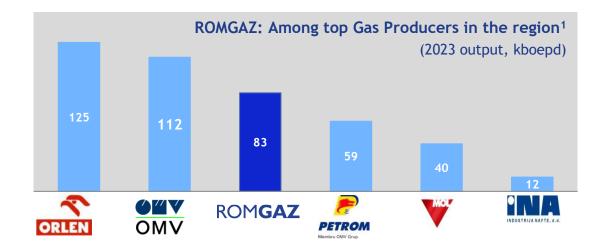
# Gas market overview

### ROMGAZ

### Romania / Romgaz: Among TOP Gas Consumers / Producers in the Region





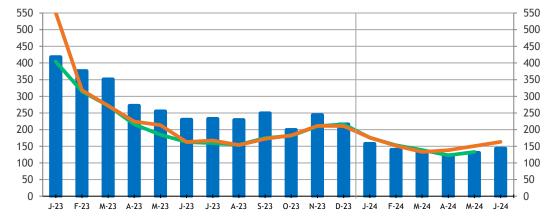


#### Sources:

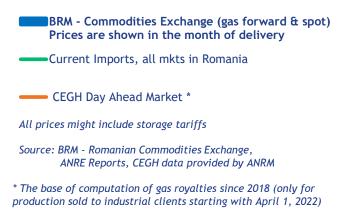
- <sup>1</sup> Companies' reports, Romgaz computation: **Total production considered;** Petrom: Romania+abroad,
- OMV excluding Petrom.
- 2 CEIC data; Romgaz computation for Romania.

# Gas market overview

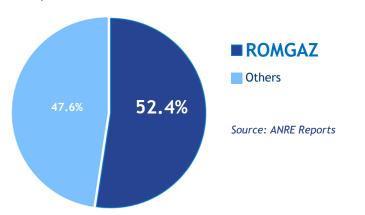
### Romania: Prices on the Commodities Exchange, Romgaz - Leading Gas Producer



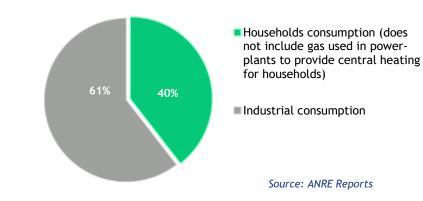
#### Natural Gas Prices on BRM, Current Imports and CEGH (RON/MWh)





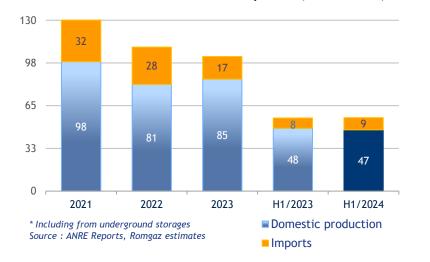


#### Final Consumption in Romania (5M/2024)



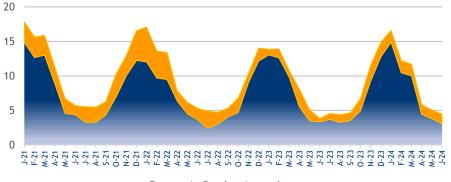
# Gas market overview

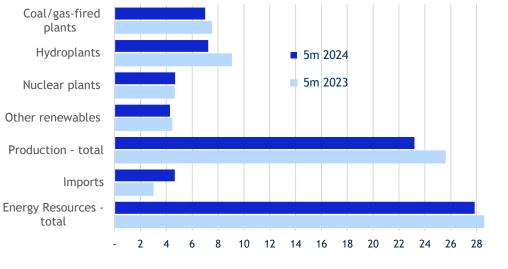
### Romania: Consumption estimated +1% in H1/2024, Seasonality, Diversified Energy Resources



Total Natural Gas Consumption\* (million MWh)

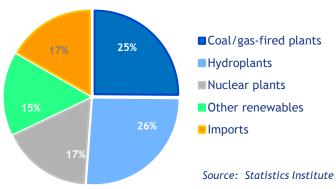
Seasonality of Gas Consumption (million MWh)





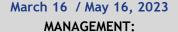
#### Energy Resources - on sources (million MWh)





# **ROMGAZ Group:** Highlights of events

### Selected Events -important for our activity



SGM appointed the BoDs with a 4-year mandate; BoDs appointed the CEO, the Deputy CEO and the CFO for a 4-year mandate

#### April 3 / May 10 / August 1, 2023

#### **INVESTMENT** - lernut plant:

April 3 / May 10: Romgaz and Duro Felguera signed the Procurement Contract to complete the works / SGM approved it

Aug 1: Romgaz issued the Order to start the works

#### May 17, 2023

#### **INVESTMENT - Depogaz:**

Depogaz signed the Grant Agreement for increasing the daily gas delivery capacity of the Bilciurești UGS, also correlated with an increase in the storage capacity. The total value of the investment is EUR 110 million May 22, 2024

#### RATING:

The rating agency Fitch Ratings Limited assigned Romgaz with BBBcredit rating (the same level as Romania's country rating), representing an advantage in accessing additional financing sources

#### January / April 2024

#### **ASSOCIATIONS:**

Romgaz joined IOPG (the International Association of Oil & Gas Producers)

Romgaz joined ARIR (the Romanian Investor Relations Association) as an Associate Partner

#### June 20 / August 3, 2023

#### **INVESTMENT - Neptun Deep:**

FID on June 21: Romgaz and OMV Petrom approved the Development Plan for the commercial natural gas fields in Neptun Deep block;

> Aug 3: NAMR approved the Development Plan

#### May 30, 2024 SHARE CAPITAL INCREASE:

Completion of the share capital increase of SNGN Romgaz SA with 9 free shares for each share owned by shareholders in the registry on May 29, 2024

#### July 1, 2024

#### MTN programme approved:

SGM approved the issuance and inaugural offering of notes based on the corporate notes issuance program during 2024, up to the amount of EUR 500,000,000

#### August 2024

#### EXTERNAL AUDIT of our reserves and resources:

A new external independent audit was completed by DeGolyer & MacNaughton USA for our gas reserves and resources as at end-December 2023

### Fiscal framework with impact on the Gas & Energy Sector

- GEO no. 91/ Oct 2023 and Law no. 228/2024: gas royalties in new production perimeters and some old production perimeters are up with approx. 1.5 ppts; gas storage royalties increased to 3.5% of related revenues from 3.0% before.
- Law no. 296 / Oct 2023 regarding fiscal-budgetary measures: a 0.5% tax or a 1% tax on turnover of some companies operating in the oil and gas sector (including producers), starting with the fiscal year 2024;
- GEO no. 27/2022, GEO no. 119/2022, Law no. 357/2022 and GEO no. 32/2024 regarding measures applicable to the energy & gas markets starting with April 1<sup>st</sup>, 2022, and change of norms in the energy market.

Gas producers - main provisions applicable include:

- REGULATED selling prices: during April-December 2024 120 RON/MWh for the allocated gas delivered to HHs (households) and heat producers for the production of thermal energy for HHs;
  - **During Sept 2022 March 2024** 150 RON/MWh for the above-mentioned categories; **during April-August 2022** 150 RON/MWh for gas sold to HHs and 250 RON/MWh for the gas sold to heat producers for the production of thermal energy for HHs; maximum 100 RON/MWh for the gas transferred to the Electricity Segment until end-March 2024;
- Windfall profit tax: Revenues from the gas sold to HHs and assimilated clients are exempted from the windfall tax;
- Royalties: Royalties owed for the gas produced to be delivered at regulated prices are based on these prices (instead of CEGH prices, as computed for industrial consumers).

**Gas suppliers have CAPPED selling price levels for some end-clients:** max 0.31 RON/kWh for HHs, and 0.37 RON/kWh for industrials with a previous-year consumption < 50,000 MWh, for power plants and industrial parks.

**Gas storage:** mandatory for suppliers/heat producers to secure the maximum between 30% of consumption of final clients during Nov 2024 - March 2025 and 90% of the underground storages' capacity.

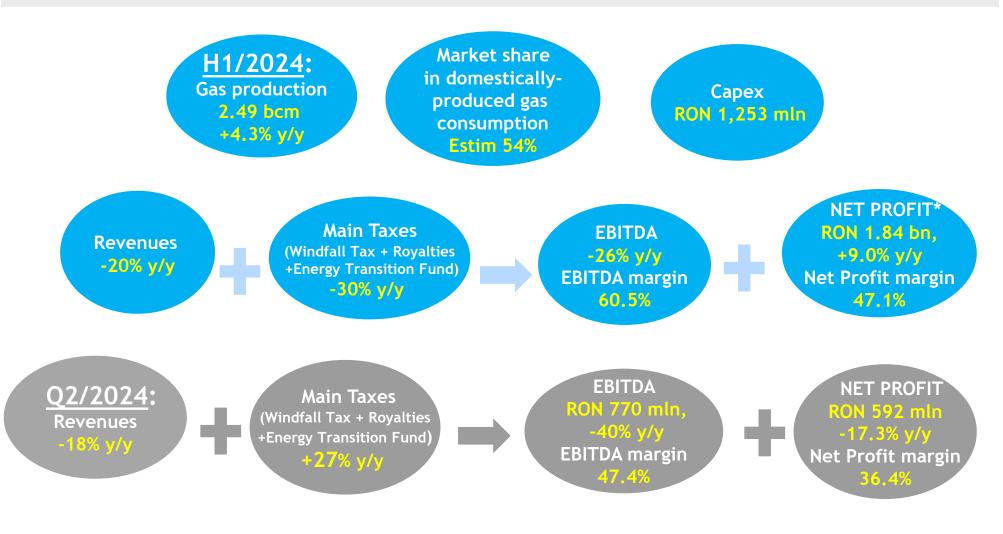
Energy: pricing norms until end-Dec 2024 + an 80% windfall profit tax until end-Aug 2022.

The Energy Transition Fund: contributors include energy producers (Sept 2022 - March 2025).

• GEO no. 186 / Dec 2022: a Solidarity Contribution of 60% is applied for the 2022-2023 fiscal years, to the portion of the annual Taxable Profit that exceeds by 20% the average recorded over 2018-2021.

# **ROMGAZ Group:** Highlights of results for H1/Q2 2024

### Substantial Operational and Financial Results, Robust Profitability Rates



### Net Profit at a semi-annual historical height!

\* Solidarity Tax - due only in 2022/2023

ROMGAZ

# **ROMGAZ: Group Overview**

### ROMGAZ

### **Overview of Current Operations - Diversified Portfolio of Activities**



### Other activities

- Include wells workover and recompletions and special well operations, and also - technological transport and maintenance;
- Support operations at Group level and third-party clients.

# Gas Exploration, Production & Supply - 93% of Revenues and over 100% of EBITDA (H1/2024)

- 8 exploration blocks onshore (Romgaz 100% working interest); important discoveries and enhancements made lately;
- Top gas producer in Romania;
- Significant market share in the total gas supply in Romania;
- Important partnership offshore;

# Underground Gas Storage - 7% of Revenues and 5% of EBITDA (H1/2024)

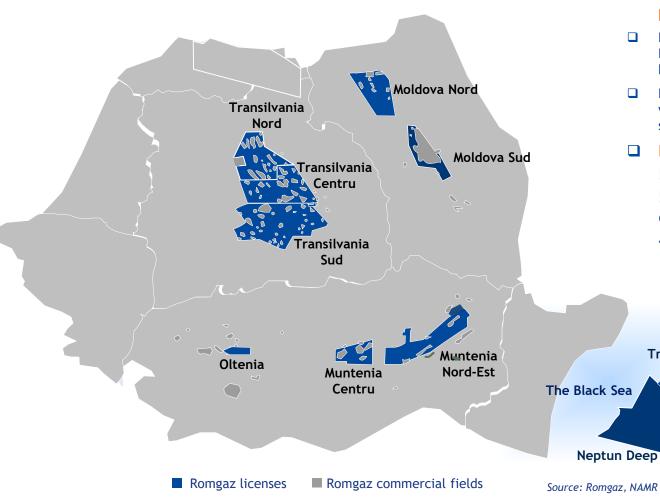
- Working capacity: 2.87 bcm at end June 2024;
- Market share of over 90% in Romania;

### Electricity Production - 5% of Revenues (H1/2024)

- New state-of-the-art power plant in construction (430 MW);
- Market share of 1.68% in terms of production.

## **Group Overview**

### Top Producer and Supplier of Natural Gas in Romania - Headlines



- Over 100 years history in gas exploration and production, with a well-established infrastructure;
- Petroleum operations in 8 Exploration, Development and Production blocks (operator with 100% interest) + 4 blocks (co-title holder) onshore;
- Production in 137 gas fields; Around 2,900 production wells, 2,900 technological installations, 16 compressor stations, 64 dehydration stations;
- In H1/2024, Romgaz provided over:

Trident

52% of Romania's Gas Production (data on 5M/2024)

54% of Romania's Gas Consumption from domestically-produced gas

45% of Romania's total Gas Consumption!

- Neptun Deep in the Black Sea: partnership acquired in 2022, production planned to start in 2027 strategic project in terms of contribution to the country's energy security, economic growth and energy transition;
- Caragele Deep: largest hydrocarbon onshore discovery in the past 30 years;
- Offshore discovery (LIRA) in the Black Sea as well.

### Gas portfolio ONSHORE is significant - A new external audit completed in Aug/2024



 rotal Gas Resources of 74.69 Dcm (1C, 2C, 3C) significantly higher by 34% compared to the last audit completed as of end-2021

External Audit of our Gas Reserves and



### 2023: RRR of 97.3% - Onshore

- RRR (Resources Replacement Rate) is a metric of the reserves life, measuring the proved reserves added to the reserves life during the year.
- □ Diversification / improvement of the gas resources and reserves is achieved through: New discoveries + Enhancement of the recovery rate of the proved reserves;
- Maintaining and extending our gas reserves and resources represent a strategic priority !

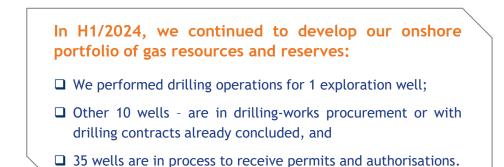


Currently, Romania has the largest natural gas reserves in the EU, just after the Netherlands!

# **Exploration Activities**

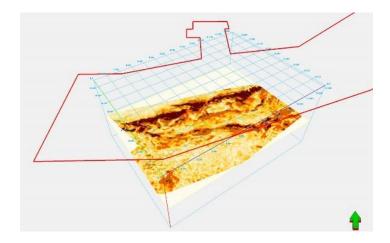
### ROMGAZ

### H1/2024: Steady Efforts to improve our ONSHORE Gas Resources Portfolio



Romgaz: Minimum Working Commitment agreed with the National Agency for Mineral Resources (NAMR) for the period Oct/2021 - Oct/2027				
Seismic activities3D seismic (km²)1,000				
	No. of wells	36		
Drilling	Drilling (meters)	92,000		
Total investment value agreed (USD mln) 195				

Romgaz is in a 6-years exploration phase for its 8 Concession Blocks, as negotiated with NAMR (the extended exploration phase lasts during Oct/2021 - Oct/2027).



# **Exploration Activities**

### ROMGAZ

### Key Projects - Exploration Programmes to Sustain our Gas Production - Partnerships

#### **ON-SHORE:**

- CARAGELE DEEP: Ongoing exploration efforts to unlock the full potential of the project, both in terms of exploration and evaluation of previously discovered resources
  - **G "76 Rosetti"** in execution;
  - "54 Damianca" awarded and follows executions after 76 Rosetti finalization.
  - "78 Rosetti" sidetrack" in the final stage of contract awarding to resume drilling and secure the appraisal target for further assessment of its flow potential;
  - 7 more wells in different stages of drilling preparations to further unlock the deep targets potential.

#### **OFF-SHORE:**

- TRIDENT BLOCK: 12.2% working interest
  - Seismic reprocessing finalized;
  - On April 2, 2024, NAMR approved the start of the second stage (optional) of the evaluation-confirmation program for the resources discovered in IX Lira.
- NEPTUN DEEP PERIMETER: 50% share through the subsidiary ROMGAZ BLACK SEA LIMITED
  - Development phase started on Aug 3, 2023
  - Presently in the execution stage according to the plan;
  - □ Continuing the exploration works for the assessment of the energy potential of the Black Sea.

#### **Overall:**

- Concession Agreements in 8 onshore blocks for petroleum operations for 30 years, since Oct 1997;
- Plus 2 petroleum agreement for offshore E&P in the Black Sea (Neptun Deep with OMV Petrom and Trident with Lukoil).

### Key Projects - Neptun Deep OFFSHORE Project / To Secure Energy Independence



#### **ROMGAZ** in Neptun Deep

Romgaz's presence in Neptun Deep accelerated the development phase together with its partner, and the key achievements are:

- August 3, 2023 development plan for Domino and Pelican South natural gas commercial fields was confirmed by competent authority;
- December 13, 2023 over 80% of the execution agreements have been awarded by December 2023. The project will be delivered in collaboration with major global players such as Saipem, Transocean and Halliburton.

Romgaz successfully completed on August 1, 2022 the transaction and transfer of all shares issued by ExxonMobil Exploration and Production Romania Limited (renamed to ROMGAZ BACK SEA LIMITED) which holds 50% of the acquired rights and obligations under the Petroleum Agreement for the Deep Water Zone of Neptun XIX offshore Block in the Black Sea ("Neptun Deep").

Neptun Deep in Q2: progressed according to plan; 1<sup>st</sup> steel cut for topsides

- □ Neptun Deep Project is progressing in line with the work programs and the execution schedule. Currently in the execution phase;
- □ The main investments activities carried out are related to detailed design of execution, procurement of equipment and installations, preparatory drilling works for wells and obtaining authorizations/permits;
- □ In May, the cut of First Steel for the platform Topsides in Indonesia was celebrated, being an important milestone for the project.
- In Q3 we plan to cut the first steel for the platform Jacket in Italy.

The STRATEGIC FOCUS is on permitting activities, start construction and prepare to spud the first well in 2025. We remain on schedule for drilling the first well in 2025 and first gas in 2027.



Neptun Deep -Video First Steel Cut ceremony

### Key Projects - Neptun Deep OFFSHORE Project / To Secure Energy Independence

#### Neptun Deep - largest gas project in the Romanian area of the Black Sea

- Neptun Deep is the largest natural gas project in the Romanian area of the Black Sea. Neptun Deep block is 7,500 km2 large and is located at approximately 160 km from the shore with water depths ranging between 100 and 1,000 meters.
- First production is planned for 2027. Production at the plateau will be approximately 8 bcm annually, for almost 10 years.
- Development of commercial fields consist of an infrastructure composed of 10 wells, 3 subsea production systems and associated flow lines, an offshore platform, the main gas pipelines to Tuzla and a gas metering station. The platform generates its own energy, operating at highest safety and environment protection standards. The entire infrastructure will be operated remotely by means of a digital twin. This allows process optimization and will contribute to improving environmental performance by means of efficient consumption and emission reduction.

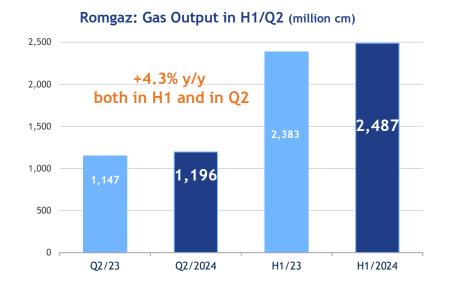
#### Strong partnership

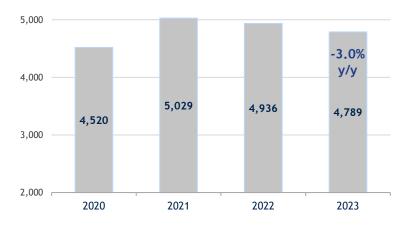
- ROMGAZ through its subsidiary, ROMGAZ BLACK SEA LIMITED, holds a participating interest of 50% in the Deep Water Zone of XIX Neptun offshore block, the other 50% participating interest is held by OMV Petrom, also the operator of Neptun Deep project;
- ROMGAZ and OMV Petrom will invest up to EUR 4 billion for the development phase of the project;
- RON 2.1 billion (approximately USD 454 million) loan agreement was approved by ROMGAZ SGM on July 27, 2023, representing the finances required by ROMGAZ BLACK SEA LIMITED until May 2024.

#### Significant impact on the Romanian gas market development

- □ ROMGAZ in Neptun Deep project: The most important transaction in the Romanian energy sector in the past 30 years it ensures the country's energy security;
- □ Romania will become the largest natural gas producer in the EU;
- □ The transaction represents a historical milestone in ROMGAZ corporate transformation and development. We will extend our natural gas portfolio, increase production, and consolidate our position as top player on the Romanian and other European oil&gas markets.

### H1/Q2 2024: Robust Performance of our Gas Output, Continuous Development activity





#### Romgaz: Annual Production, decline limited (million cm)

#### H1/2024: Production over the budgeted level

- □ In H1, our gas production advanced by 4.3% y/y, exceeding by 1.3% the budgeted level;
- □ In Q2 alone, production rose by 4.3% as well, vs Q2 last year.

#### The good H1 performance is due to:

- Production of new wells as a result of exploration programmes in our commercial discoveries;
- Continuous rehabilitation projects of main mature gas fields;
- Resumed production at inactive wells by performing interventions and recompletion operations;
- Optimisation of wells operation by using modern methods to eliminate accumulated water, implementation of minimal invasive technology for repair/intervention operations, and monitor operating parameters with modern metering equipment;
- Completion of investments for the development of production infrastructure and connection of new wells to this infrastructure.

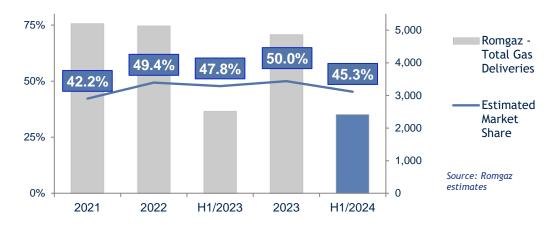
Limiting the annual decline of gas production at 2.5% represents a strategic objective of Romgaz!

#### Main investments in production facilities in H1:

- I production well completed; 4 wells in other stages;
- 4 surface facilities completed, other surface facilities in execution or other stages;
- > Recompletion, reactivation, capitalizable repairs for 100 wells.

# Gas Supply & Sales

### H1/2024: ROMGAZ - Robust Market Shares in terms of Gas Deliveries, Top Supplier in Romania

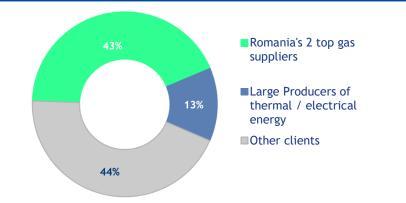


#### Romgaz: Market share in domestic consumption (%, million cm)



□ We also continued to hold a **substantial market share of 54%** in consumption covered from domestically-produced gas in H1/2024.

#### Romgaz: Top Clients in our portfolio (volumes of gas sold, H1/2024)



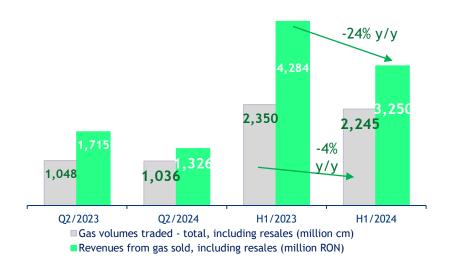
- Gas trading in 2024/2023 strongly influenced by GEO no 27/2022.
- Based on current regulations, gas trading was achieved mainly through Bilateral Contracts;
- Transactions were also made on the Commodity Exchange (centralized markets) including through the GRP (Gas Release Program).

Portfolio breakdown reflects specific quarterly characteristics of gas demand

ROMGAZ

# Gas Supply & Sales

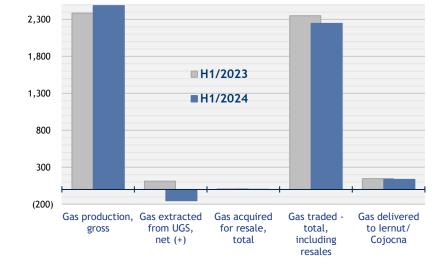
### H1/Q2 2024: Gas Revenues lower by 2 digits as a result of lower price environment



Romgaz: Gas Sales (including resales)

- revenues and volumes -

- □ H1/2024: We recorded Gas revenues of RON 3,250 million, lower by 24% y/y as a result of a lower average selling price, on volumes adjusted by 4% y/y;
- □ In Q2 alone, Gas Revenues declined by 23%, with volumes sold lower by 1% y/y.



#### Romgaz: Gas Chain Management (million cm)

- Gas sales are generally peaking in Q1 and Q4;
- We make efforts to improve the gas sale strategy and meet legal requirements;
- □ Optimisation of our gas value chain is important;
- Management of gas flow from production to clients is a priority.

### UPSTREAM SEGMENT CONTRIBUTION in H1/2024: 93% in Revenue, 100% of EBITDA

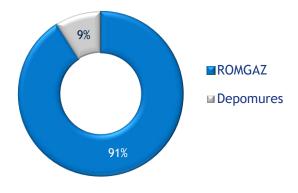
ROMGAZ

# **Underground Gas Storage**

### Romgaz Group: Romania's Largest Operator of UGS (Underground Storage) Facilities



#### ROMGAZ Group UGS Market share



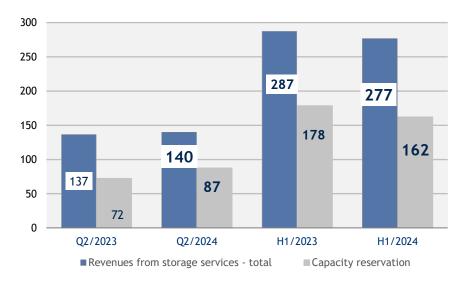
Romgaz Group: Underground Gas Storages at end - June 2024 - working capacities (mln cm/cycle) -				
Bilciuresti	1,310	Ghercesti	250	
Sarmasel	900	Balaceanca	50	
Urziceni 360				
Total Working Capacity: 2,870 mln cm				

- □ Romgaz Group operates 5 storage facilities, with a total working capacity of 2.87 bcm Depogaz Subsidiary;
- □ Romgaz also owns 40% of Depomures (0.30 bcm), together with Engie;
- Storage activity not regulated by ANRE starting with April 1, 2021; royalties of 3.5% of the operating revenues;
- Investment plans aim to extend the storage capacity in Ghercesti and Sarmasel and the extraction capacity in Bilciuresti - in order to secure gas supply long-term.

# Underground Gas Storage<sup>1</sup>

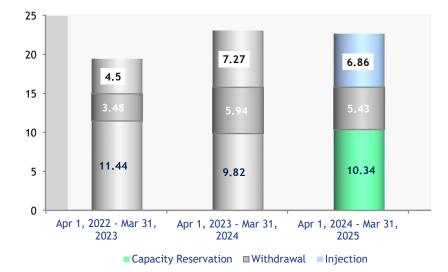
### ROMGAZ

### H1/2024: UGS Revenues -4% y/y, but +2% in Q2 and higher capacity reservation as well



#### Romgaz: Revenues from Storage Services (million RON) - capacity reservation, withdrawal, injection -

- □ H1/2024: UGS Revenues adjusted by 4% y/y to RON 277 million, mostly due to lower capacity reservation, while withdrawal revenues rose significantly by 45% y/y;
- Revenues were split: 59% on capacity reservation, 19% injection, and 22% - withdrawal activities;
- □ In Q2 alone, Total UGS revenues increased by 2% y/y, with Reservation Capacity services +21% y/y.



#### Romgaz: Storage tariffs (RON/MWh)

Storage tariffs for April 2024 - March 2025 set at a total of RON 22.63 per MWh - compared to RON 22.03 per MWh the year before.

<sup>1</sup> Consolidated figures

#### STORAGE SEGMENT CONTRIBUTION in H1/2024: 7% in Revenue, and 5% in EBITDA

# **Electricity Production & Trading**

### Romgaz Energy Production: "GAS to POWER" Investment

### State-of-the-Art Investment

- Gross electric power capacity: 430 MW;
- Gross electrical efficiency at nominal load: 56.4%;
- Max emissions: NOx 50 mg/Ncm, CO 100 mg/Ncm;
- CCGT lernut benefits from a strategic positioning in the middle of the national electricity system;
- Main roles: cover national power consumption by acting in the wholesale and balancing markets, ensure ancillary services to the national system, eliminate network constrains in NW Romania;
- 25% of total eligible investment costs represent a non-refundable financing from the National Investment Plan;
- The plant consists of 4 gas turbines + 4 recovery boilers for steam production with 3 pressure levels + 2 steam turbines.

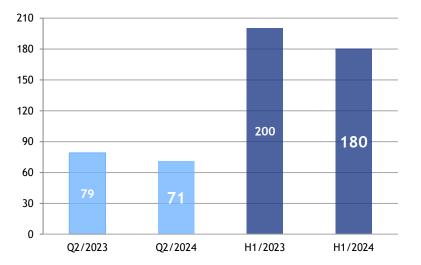
### Latest Developments:

- The execution term provided by the contract in place (i.e. December 2024), is subject to Contractor's exceptional mobilization and efficient implementation of a plan to accelerate the work progress;
- Total progress of the investment for the turnkey project at the end of July 2024 (consisting of the execution of the Initial Work Contract + execution of the New Works Contract) approx. 91%.
- Total progress of the investment project related to the new EPC contract for the completion of works and putting into operation the investment objective 54,8% at the end of July 2024.

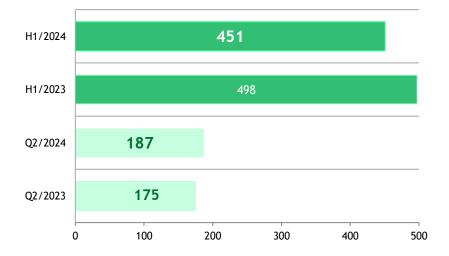




### H1/Q2 2024: Production -9% y/y in H1, but +7% in Q2 y/y in the old plant



#### Romgaz: Revenues from Electricity (million RON)



Romgaz: Electricity Production (GWh)

- □ H1/2024: Revenues from Electricity decreased by 10%, to RON 180 million, based on capped prices and lower output as well.
- □ In Q1/2024, the bulk of our production was sold at the price of 450 RON/MWh, while in Q2 the capped price was decreased to 400 RON/MWh (GEO no. 27/2022 amendments)

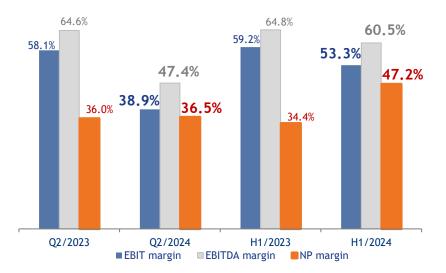
#### □ H1/2024: Production declined by 9% y/y, to 451 GWh

- □ Q2/2024: We produced 187 GWh of electricity in the old plant, +7% versus the same period of last year.
- □ The old power plant is in operation with lower production capacity to make room for the plant in construction, and as a result of environmental requirements as well; only Unit #5 is in operation (200 MW).

### ELECTRICITY SEGMENT CONTRIBUTION in H1/2024: 5% in Revenue

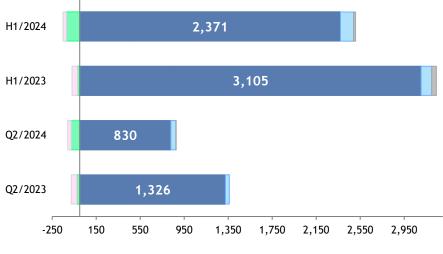
ROMGAZ

### H1/2024: Profitability Rates are robust, Bulk of EBITDA - from E&P



#### Romgaz Group: Profitability Margins

Profitability margins remained significative both in H1/2024 and Q2/2024, mainly as a result of the favorable effect of lower tax expenses (royalties plus windfall profit tax).



Romgaz Group: EBITDA by Segments (million RON)

#### ■Upstream ■ Storage ■ Electricity ■ Other activities ■ Consolidation

- □ The bulk of EBITDA is generated by the core segment Gas Upstream - which contributed with RON 2,371 million in H1/2024.
- During Sept/2022 March/2024, gas deliveries intra-segments transfer price was 100 RON/MWh, according to OUG 27. No similar legal requirement is applicable afterwards.

### H1/Q2 2024: Net Profit at highest semi-annual level in H1, strong set of financials

Summary H1/2024 (vs H1/20	23)
Revenues - total	3,897 million RON (\> 20%)
EBITDA	2,358 million RON (> 26%)
Net Profit	1,837 million RON (↗ 9%)
EBITDA margin	60.5% (๖)
NP margin	47.1% (↗)
No. of employees (end-period)	5,948 (↗)

(	Summary Q2/2024 (vs Q2/20	23)
	Revenues - total	1,624 million RON (\> 18%)
	EBITDA	770 million RON (\> 40%)
	Net Profit	592 million RON (\>17%)
	EBITDA margin	47.4% (\S)
	NP margin	36.4% (↗)

- □ Revenues amounted to RON 3.90 billion in H1/2024, 20% south y/y, mostly as a result of a lower gas price environment.
- Main tax expenses dropped by 30% y/y jointly: Windfall tax: RON 383 mln (2023 H1: RON 639 mln); Royalties: RON 275 mln (2023 H1: RON 289 mln); Energy Transition Fund: RON 6 mln (2023 H1: 2 mln).
- Net Profit at a historical semi-annual height of RON 1,837 million, +9% y/y.

Million RON	2022	2023	Q2/23	Q2/24	%ch	H1/23	H1/24	%ch
Revenues - of which	13,360	9,002	1,988	1,624	-18.3%	4,897	3,897	-20.4%
Gas Production	11,292	7,747	1,715	1,326	-22.7%	4,265	3,250	-23.8%
Gas acquired for resale Storage	15 469	20 552	0 137	140	2.2%	19 287	0 277	-3.7%
Electricity	1,331	407	79	71	-10.3%	200	180	-10.0%
Other services	173	203	41	60	45.7%	92	139	50.9%
Other income	80	122	46	7	-84.7%	115	38	-66.6%
Cost of commodities sold	(184)	(107)	(27)	(33)	22.4%	(47)	(52)	11.8%
Changes in inventory	(2)	(6)	18	37	104.8%	(44)	40	
Work performed by the	n/a	n/a	64	68	5.9%	118	125	5.9%
entity and capitalised			-			_		
Raw materials	(118)	(109)	(37)	(40)	8.8%	(69)	(78)	11.6%
Exploration expense	(60)	(85)	(1)	(22)		(1)	(51)	
Headcount expense	(846)	(914)	(243)	(259)	6.5%	(478)	(512)	7.1%
Taxes & duties	(6,954)	(1,495)	(304)	(398)	30.9%	(937)	(668)	-28.6%
Other gains and losses	(9)	(18)	(5)	(7)		2	(10)	
Impairment losses on	(55)	(58)	0	(0)		23	3	
trade receivables Greenhouse gas	. ,	( )						
certificates expenses	n/a	n/a	(72)	(36)	-50.2%	(149)	(77)	-48.2%
Third party services and								
other costs	n/a	n/a	(141)	(167)	18.6%	(250)	(289)	15.5%
Other expenses	(659)	(944)						
EBITDA	4,532	5,374	1,284	770	-40.0%	3,173	2,358	-25.7%
EBITDA margin	33.9%	<b>59.7</b> %	64.6%	47.4%		64.8%	60.5%	
D&A	(550)	(477)	(128)	(138)	7.6%	(275)	(281)	2.2%
EBIT	3,982	4,898	1,156	632	-45.3%	2,899	2,077	-28.3%
EBIT margin	<b>29.8</b> %	54.4%	<b>58.</b> 1%	<b>38.9</b> %		59.2%	53.3%	
Net Interest income	177	213	75	61	-18.4%	126	115	-9.0%
PROFIT BEFORE TAX	4,154	5,067	1,220	682	-44.1%	3,006	2,169	-27.8%
Income tax	(1,608)	(2,255)	(505)	(90)	-82.1%	(1,320)	(332)	-74.9%
NET PROFIT	2,547	2,812	716	592	-17.3%	1,686	1,837	9.0%
Net margin	<b>19.</b> 1%	31.2%	36.0%	36.4%		34.4%	47.1%	

# **Financial Performance**

### ROMGAZ

### H1/2024: Strong Balance Sheet - Net Cash of RON 1,528 million

Million RON	Dec 31, 2022	Dec 31, 2023	Jun 30, 2024
Total non-current assets, thereof	10,422	11,403	12,377
Tangible assets	5,039	5,892	6,850
Other intangible assets	5,140	5,136	5,134
Investment in associates	29	33	37
Deferred tax asset	199	324	33
Right of used asset	6	12	14
Total current assets, thereof	3,906	5,063	4,189
Inventories	284	302	40
Trade and other receivables	1,374	1,399	854
Other financial assets - govt securities and bank depos (+3mo maturity)	100	2,505	35
Cash and cash balances Greenhouse Gas Certificates	1,884	<b>535</b> 209	<b>2,14</b> 2 258
Total assets	14,328	16,466	16,560
Shareholders' Equity			
Share capital	385	385	3,85
Reserves	3,579	4,971	3,74
Retained earnings	6,112	6,205	5,22
Total Shareholders' Equity	10,077	11,561	12,82
Non-current liabilities, thereof	1,743	1,753	1,60
Borrowings	1,126	808	64
Provisions	211	374	37-
Deferred revenue	230	371	38
Retirement benefit obligation	169	189	18
Current liabilities, thereof	2,508	3,152	2,140
Trade payables and other liabilities	110	272	39
Contract liabilities	263	154	8
Current tax liabilities	1,177	1,767	10
Provisions	321	122	12
Borrowings	322	323	32-
Other liabilities	312	512	1,10
Total liabilities	4,251	4,904	3,74
Total equity and liabilities	14,328	16,466	16,56

**Romgaz Group: Selected Balance Sheet Items** 

- End-June 2024: total cash of RON 2,499 million (cash, bank depos and government's treasury bonds);
- Net Cash position: RON 1,528 million;
- MTN programme up to the amount of EUR 500 million was approved by shareholders on July 1, 2024.

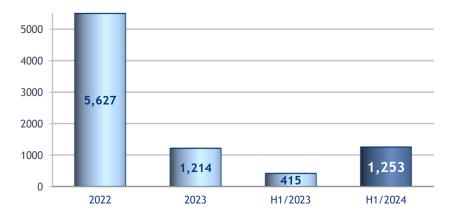
#### Romgaz: Selected Cash Flow Items

Million RON	2022	2023	H1/23 H1/24
Net profit for the period	2,547	2,812	1,686 1,837
Operating Cash Flow before $\Delta$ WC and Income tax	4,650	5,299	1,519 329
Movements in working capital	(782)	65	192 409
Net Cash flows from operating activities	3,452	3,538	1,711 739
Net Cash flows from investing activities	(5,130)	(3,384)	(1,062) 1,033
Net Cash flows from financing activities	(18)	(1,503)	(163) (164)
Net change in cash and cash equivalents	(1,697)	(1,349)	486 1,607

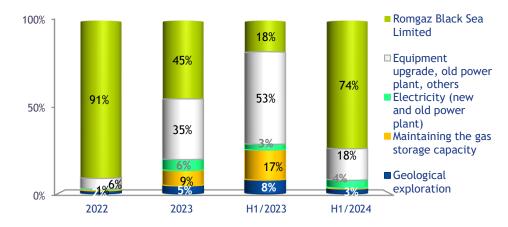
\* This line reflects only the change in "Cash and equivalent" (i.e. bank accounts with maturity lower than 3 months)

## Investments<sup>1</sup>

### H1/2024: Capex of RON 1,253 million, High Budget for Neptun Project this year



#### Romgaz Group: Breakdown of Investments



#### Romgaz Group: Capital Expenditures (RON million)

### ROMGAZ Group invested RON 1,253 million in H1/2024 (consolidated), as follows:

- Exploration: 2 wells in drilling execution, 8 wells are in drilling-works procurement or with drilling contracts already concluded and other 24 wells - are in different preparatory stages (such as design, obtaining authorisations etc);
- *Production:* 1 well completed, other 4 in progress;
  - 4 surface facilities completed, other surface facilities in various preparation stages;
  - Recompletion, reactivation and capitalizable repairs for 100 wells;
- Depogaz: extension of the storage capacity in Ghercesti and Sarmasel and of the extraction capacity in Bilciuresti;

#### **Consolidated Capex of RON 1,253 million split on:**

Romgaz Black Sea Limited - RON 928 million,

Romgaz SA - RON 319 million,

Depogaz - RON 7 million.

- 2024 Capex will be financed from the company's funds, loans/bonds for Neptun Deep project, and the PNI for the new plant.
- □ Transaction related to Neptun Deep Project was completed in Q3/2022, and the acquisition price was RON 5,119 million.

# Romgaz Strategy 2021-2030

### ROMGAZ

### Strategic Objectives based on ESG - Headlines

1. We continue to develop the portfolio of resources focused on mitigating climate changes effects, centered on resilient hydrocarbons and on operational safety and reliability

- Minimum 10% reduction of carbon, methane and other gas emissions (10-10-10)
- Annual natural gas output decline below 2.5%
- EBITDA margin between 25-40%
- ➢ ROACE ≥ 12%

2. Electricity and energy with low CO2 emissions with large scale use of renewable energy sources, seeking opportunities on the hydrogen market and developing a portfolio of gas clients to complete such low CO2 emission energy

3. Digital transformation of the company and supporting innovations to approach new customer interaction methods, to increase efficiency and to support new development directions

Net zero CO<sub>2</sub> emissions by 2050 !



4. Create long-term relationships with equal profitability for both the market and social environment

# Romgaz Strategy 2021-2030

### Develop the Gas Resources Portfolio - focused on Climate Changes, Safety and Reliability



**Currently:** 16 commercial fields secure ~56.4% of the annual production, structured by 9 projects; multidisciplinary teams; significant production expertise

**TARGETS:** Extend production period for mature gas fields; Reduce emissions and increase efficiency of gas production surface facilities.

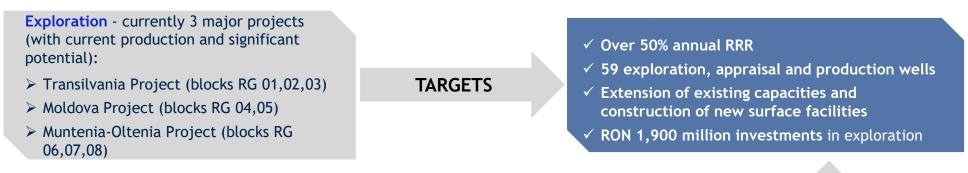
- ✓ Technical, economic and management strategies to maximize production and increase recovery factor of gas reserves on profitability basis
- $\checkmark$  Rehabilitation projects in mature fields
- ✓ Drill and streamline to production min 21 wells in undrained areas
- ✓ Annual gas production decline below 2.5%

- Exploration-development-production activities in gas fields under concession
- □ OFFSHORE gas exploitation in the Black Sea / taking under concession of new gas blocks:
  - Neptun Deep Project acquisition of 50% of rights and obligations in XIX Neptun Deep block in the Black Sea from Exxon (completed on August 1, 2022)
  - Trident Project (12.2% share of EX-30 Trident block

ROMGAZ

### Develop the Gas Resources Portfolio - focused on Climate Changes, Safety and Reliability

### **C** Exploration-development-production activities in gas fields under concession



Zonal studies to include re-evaluation of 3D geological models to identify new acumulations

- RG04 Moldova Nord Project High production potential, outlined in Sarmatian production units
  - · Assess and stream into production discoveries identified in the South area
  - We will drill min 3 appraisal wells and analyze the potential of some possible adjacent accumulations that could be integrated in the development concept of the area
- > RG06 Muntenia NE main projects:
  - *Caragele Project* Mesozoic (high depth, successful 3D seismic): drill over 20 exploration, appraisal and production wells, develop existing infrastructure and build new surface facilities.
  - **Snagov Project:** exploration appraisal activity in progress; construct surface infrastructure to stream into production wells that tested positive for hydrocarbons with commercial potential (over 800 thousand m3/day)

### Sustainable Energy / Commercial Portfolio and Business Diversification

#### Electricity and Energy with Low CO2 Emissions

Production of photovoltaic energy - Implementation of renewable energy production projects with a total capacity of 180 MW by 2030; One solar park project under final analysis (feasibility study completed) with a capacity of over 40 MW;

As an alternative, solutions to purchase ready-to-build projects are under analysis.

Assess the feasibility to construct new gas-fired power plants including use of green energy and hydrogen - subject to secure financing / access grants;

Assessment of feasibility and implementation of power plants projects (greenfield or brownfield) - by Romgaz or in partnership(s).

> Assessing the feasibility to book capacity in gas-fired power plants, with Romgaz keeping the title on natural gas and on resulting electricity

### **Business Diversification**

- > Green/brown field projects in the distribution sector
- Methanol and olef production units, potentially in partnerships (with opportunity / feasibility studies)
- > Gas to Power projects to exploit marginal/isolated natural gas reservoirs
- Hydrogen production for the use of final customers (assessment and feasibility studies), potentially in partnerships

### Commercial Portfolio Diversification and Market Share Increase

Increase domestic market share by min 3% by 2025 (vs 2021) to maximize the added value

- Attract large end-customers in the wholesale market;
- Access retail clients in the supply market;
- Develop the trading activity.

**Regional sale of products:** Development of trading activity at regional level.

### Decarbonization Policy / Digital Transformation / Social Responsibility

### **Decarbonization Policy**

#### Min 10% reduction of carbon, methane & other gas emissions by 2030 (10-10-10, vs 2020)

- Implement a Nox emissions management system, including reducing gas emissions during well testing operations
- Electrically-driven drilling rigs, use of flow-back closed systems at technological well groups
- > Reduce flare gas through methane capture systems and methane added value solutions
- 10% reduction of technological gas consumptions
- Modernize equipment and facilities, sustainable gas production
- Energy with low CO2 emissions, seek opportunities on the hydrogen market
- Assess the feasibility to inject CO2 in depleted gas reservoirs to secure future carbon storage services

NetZeRomGAZ in our business - to reach net zero CO2 emissions by 2050

### **Digital transformation**

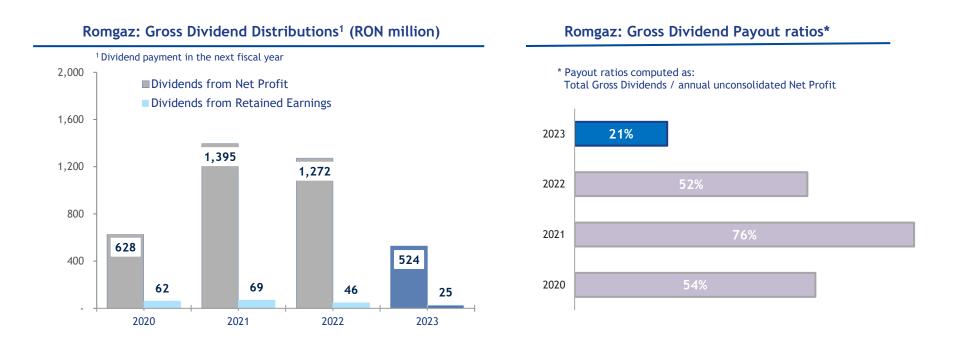
Management, control and automation of production infrastructure to optimize equipment operation under safe and reliable conditions, with low environment impact

- SCADA the project will implement a centralized system real time monitoring, control and reporting
- > Extended data network capacity and diversified electronic services

#### Social Responsibility Engagement

Win-Win relationships with the market and social environment

### Dividends for 2023 - reflect the Group's ambitious Investment & Development Plans



□ The annual SGM (held on April 25, 2024) approved a total Gross Dividend of RON 0.1425 / share (of which: RON 0.1359 from the 2023 Net Profit and RON 0.066 from equity reserves); Registration date was July 5, 2024 (ex-date: July 4);

Dividend value is adjusted for the 10-times share capital increase with free shares (registration date: May 29, 2024).

□ Majority state-owned companies may have a flexible dividend policy, with a payout-ratio below the 50% minimum requirement, if they finance own or subsidiaries' major energy projects - and upon approval from the Finance Ministry (GEO no 31/ March 2024).

Strong position in Romania and in the CEE region	<ul> <li>First gas producer in Romania and first underground gas storage in Romania</li> <li>Accounts for over 50% of Romania's annual gas production and 90% of underground storage facilities</li> <li>The 3<sup>rd</sup> largest producer in the region (after ORLEN and OMV)</li> <li>Neptun Deep Project will make Romania the largest natural gas producer in the EU</li> </ul>
Strong Profitability and Robust Balance Sheet with low leverage / net cash	<ul> <li>EBITDA margin of 61%, EBIT margin of 53% and Net Profit margin of 47% in H1/2024</li> <li>Continued strong operating cash flow generation</li> <li>Low leverage / Net cash position at end-June 2024</li> <li>Recent legal amendments allow flexibility in the dividend policy</li> </ul>
ESG-led Strategy to ensure growth	<ul> <li>Min 10% reduction of carbon, methane &amp; other gas emissions by 2030 (10-10-10, vs 2020)</li> <li>97% reserves replacement ratio in 2023</li> <li>Neptun Deep Project will increase the gas reserves and resources of Romgaz</li> <li>State of the art investment in gas to power projects and low carbon / renewable projects</li> </ul>
Prized Government Asset, among Blue Chips on the BVB	<ul> <li>70% owned by the Government of Romania</li> <li>Market capitalisation of over EUR 4.4 billion</li> <li>Cash / Market capitalisation of 11% (share price on August 9, 2024)</li> <li>Among Blue Chips on the Bucharest Stock Exchange, included in the largest BVB Indexes</li> </ul>
Strong Management Team, majority shareholder is the Government of Romania	<ul> <li>Highly experienced Senior Management team and Board of Directors appointed with a 4-year mandate in 2023</li> <li>Majority shareholder is the Government of Romania through the Ministry of Energy</li> <li>Headcount is strongly committed</li> </ul>

#### Dan Dragos DRAGAN

BoDs Chairman Non-Independent

**Dan Dragos Drăgan** - appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Expertise of Mr. Drăgan includes:

- Romgaz Board Chairman (since 2021)
- Secretary of State within the Ministry of Energy / Ministry of Economy, Energy and Business Environment (since 2020)
- Energy development counselor of Uzinsider General Contractor SA (2017-2020)
- General Manager of Repower Furnizare Romania SRL (2007-2017).

#### **Marius Aristotel JUDE**

Executive Member Non-Independent

Marius Aristotel Jude appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023.

Expertise include:

- Deputy CEO of Romgaz (since 2022), CEO of Romgaz (2021-2022), Board member of Romgaz (since 2019, 2018-2019, 2016-2017)
- Secretary of State for the Ministry of Energy (2015-2017)
- Board member of Depomures SA (2010-2014) and of Amgaz SA (2009-2015).

### **Gheorghe Silvian SORICI**

Chairman of the Audit Committee, Chairman of the Nomination and Remuneration Committee INDEPENDENT

**Gheorghe Silvian Sorici** - appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Expertise includes:

- Board member of Romgaz (2021-2023)
- Manager / Project Manager of Sobis Solutions SRL (since 2006)
- Director within Covtex Feizy SRL (1999-2006), Director / CFO of Covtex SA (1997-1999).

#### Marius Gabriel NUT

Chairman of the Risk Management Committee INDEPENDENT

Marius Gabriel Nuț - appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Experience includes:

- Board member of Sala Polivalentă SA and Cluj Innovation Park SA (since 2022)
- CFO of Sanex SA (since 2018)
- CFO and Operation Manager of CARRION Expedition SRL (2016-2018)Financial Manager of Emerson SRL (2012-2016), Financial Auditor at Ernst & Young Assurance Services SRL (2008-2012).

#### Elena Lorena STOIAN INDEPENDENT

**Elena Lorena Stoian** - appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Experience includes:

- Founding / Lead Attorney of SCA Stoian si Asociatii, and of SCA Stoian Predoiu şi Asociații (since 2016)
- Lead Attorney with Marian Catalin Predoiu (2013-2015), Attorney / Associate Attorney / Lead Associate Attorney at SCA Deleanu si Asociatii (2000-2013)
- Lead Insolvency Practitioner at National Union of Insolvency Practitioners (since 2007).

#### **Botond BALAZS**

Chairman of the Strategy Committee Non -Independent

**Balazs Botond** - appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023. Experience includes:

- Board member of Romgaz (since 2019), Board member of Meditur SA (since 2018) and of Eco-Sal SA (2016-2021)
- Head of Legal Department of Romgaz (2019) and Legal counsellor of Romgaz (2011-2019).

#### Razvan BRASLA INDEPENDENT

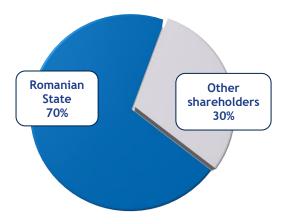
**Răzvan Brasla** - appointed member of the Romgaz Board of Directors, with a 4-year mandate, starting on March 16, 2023.

Experience includes:

- Managing Partner & Senior Project Management of BLOOM Project Management SRL (since 2022)
- General Manager of BG Capital Invest SRL (since 2019), of MCKINSEY Facility SRL (since 2015) and of Business Development Industry SRL (2008-2018).

### ROMGAZ

### Romgaz: Among Blue-Chips on the domestic capital market, 10x Share Capital Increase

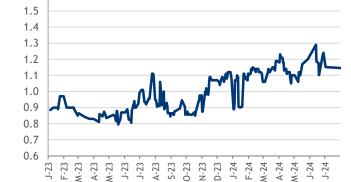


12-Month: Share Price Performance on the BVB ***					
Period	Min (RON)	Max (RON)			
Q3/23	3.85	4.44			
Q4/23	4.32	5.10			
Q1/24	4.96	5.58			
Q2/24	5.10	6.13			
12M Total Traded Value (Q3/23 - Q2/24):					
992 million RON or 0.8 million EUR/day					



- **The 4<sup>th</sup> largest domestic stock** traded on the BVB\*) mkt cap of EUR 4.4 bn;
- □ The 5<sup>th</sup> most traded stock on the BVB \*\*);
- □ Included in BVB's main indices (weighing 17% în energy and utilities BET-NG index, and between 9%-10% in BET, BET-XT, BET-TR, ROTX);
- 10-times Share Capital Increase: In Dec/2023, SEGM approved the 10-times increase of SNG share capital, to RON 3,854,224,000, by issuing 3,468,801,600 free shares, with a nominal value of RON 1/share; registration date was May 29, 2024 (ex-date was May 28).
- □ SGM called on September 1, 2024, to approve delisting from the LSE.

Total no of shares: 3,854.22 million



SNGR: GDR price on the LSE (USD) \*\*\*

USD

1.6

\*\*) Based on BVB's latest 6M trading statistics

\*\*\*) Adjusted for the 10x share capital increase.



# Financial Calendar 2024

Feb 28: Release of the 2023 Preliminary economic-financial results Feb 29: Conference call with financial analysts and investors

April 25: SGM to approve the "2023 BoDs Report" April 26: Release of the "2023 BoDs Report"

May 15: Release of the Q1 2024 economic-financial results May 16: Conference call with financial analysts and investors

Aug 14: Release of the H1/Q2 2024 economic-financial results Aug 14: Conference call with financial analysts and investors

Nov 15: Release of the 9M/Q3 2024 economic-financial results Nov 15: Conference call with financial analysts and investors

#### E-mail: investor.relations@romgaz.ro

**Investor Relations Department:** 

Manuela Ogrinja, CFA Alexandra Posea Mihnea Dinescu

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Adina Ștefănescu, MBA Simona Banea Cristina Hulpus Anca Deac

# Thank you for your attention!